

Serving Agriculture and Soil Fertility Professionals

Why Test Your Customer's Soil?

Soil testing provides homeowners with important information regarding the condition of their soil. Unnecessary applications of lime and fertilizer are avoided when lawns are limed and fertilized according to soil test results. A basic soil test provides information such as:

- pH
- Levels of phosphorus, potassium, calcium and magnesium
- % Organic Matter
- Recommended Lbs. of nitrogen, potassium, phosphorus and lime per 1,000 sq. feet needed for healthy plant growth and within the Livable Lawns Program
- Complete tests (soluble salts, micronutrients, and nitrates) are available.

What Can AgroLab Do For Lawn Care?

- Provide accurate analytical data for accurate decisions
- Provide homeowners with an environmentally conscience report/service
- Reduce input cost by reducing fertilizer applications should levels be adequate
- Meet environmental regulations and requirements present and forthcoming for the MidAtlantic states

Why AgroLab?

- Accurate analytical data for accurate decisions
- Local lab provides convenient and fast service
- Reports provided by email and formatted as .pdf, .csv, and .txt
- Independent lab, owner operated
- Drop off sites throughout Delmarva: Milford, Denton, Centreville, Easton and Salisbury
- 24/7 sample drop off at the lab
- Sample bags available at no cost

Lawn Special Report: \$13.75 base price; volume discounts available

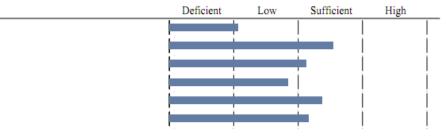
Results For: Lawn Care Inc.

Location: Home Owner/Acct#

Sample ID: Front Yard

| | Analysis |
|-----------------------------|----------|
| pH | 5.9 |
| Phosphorus, ppm P | 77 |
| Potassium, ppm K | 103 |
| Calcium, ppm Ca | 460 |
| Magnesium, ppm Mg | 90 |
| U of D P Saturation | 29 |
| Buffer pH | 6.8 |
| Organic Matter, % | 1.3 |
| CEC Sum of Cations, me/100g | 4.0 |
| H % Saturation | 17 |
| K % Saturation | 7 |
| Ca % Saturation | 57 |
| Mg % Saturation | 19 |
| Na % Saturation | 0 |
| | |

Sufficiency Levels



Recommendations

In Actual Pounds of Plant Nutrients per 1000 sq. ft.

| Crop: (AgroLab) Lawn, Unit/A | | | | | | Nitrogen Credit: 0 | | |
|------------------------------|------|-----|--------|------|---------------|--------------------|---------------------|--|
| Sub-Soils: | | | | | Yield Goal: 1 | | | |
| Nitrogen | P2O5 | K20 | Sulfur | Zinc | Manganese | Boron | Lime, lbs/1000 s.f. | |
| 3 | 0 | 1.5 | | | | | 36.7 | |