

BUSINESS SUMMARY

AgroLab is an independent agricultural laboratory and part of a network of labs that provide services from the seed to the consumer.

- Soil Fertility Services
- Plant Tissue Services
- Manure & Organic Services
- Irrigation, Poultry & Livestock drinking water services
- Feed & Forage services
- Hydroponic (CEA) water analysis
- Residual Pesticide Services
- Microbiology + Food Safety Services
- Consumer/Sensory Research

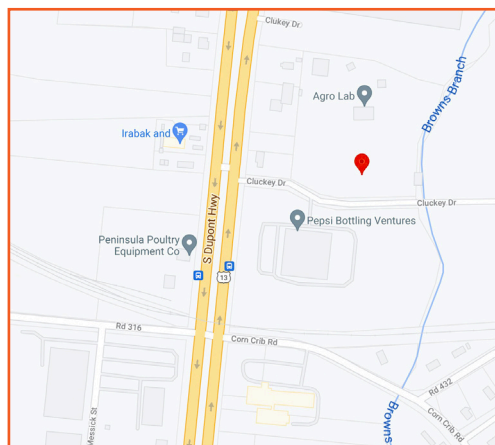
ADDITIONAL SERVICES

- Drop off sites located within Delmarva
- Soil sample bags available at no cost
- UPS mailing labels provided if necessary



TO STREAMLINE YOUR BUSINESS

- Online Sample Submission (www.agrolab.us)
- View current and past Analytical results online
- View and make payments online (call for more information)
- GPS/Grid sampling services (call for inquires)
- File formats to accommodate any application



AgroLab, Inc.

A Matrix Sciences Company

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MISSION

It is the mission of AgroLab to provide reliable, responsive and independent analytical support to the agricultural industry and other soil fertility professionals.



VALUES

- Customers First...Relationships Matter
- Precise, Efficient and Cost Conscious... Value Matters
- Fast Analytical Turnaround Time... Service Level Matters
- Professionalism...Reputation Matters
- Community Involvement... Stewardship Matters

QUALITY

- Quality assurance procedures in place
- Check samples are run through the lab every 32 samples
- Active member and participant of the Agricultural Laboratory Proficiency Program (ALP), North American Proficiency Testing Program (NAPT), Mid Atlantic Soil Testing and Plant Analysis Work Group, STA Compost Analysis Proficiency Program, Minnesota Manure Analysis Proficiency Program (MAP), and Compost Analysis Proficiency Program (CAP)
- New and modern state of the art analytical equipment ensures the highest quality results
- AgroLab dries, grinds and homogenizes the entire soil sample to preserve the integrity of the customer's representative sample



Active Members of:



ANALYTICAL SERVICES & QUALITY FEE SCHEDULE

Basic Soil Fertility (BSF)	\$10.00
Soil pH (1:1), Buffer pH, Organic matter (%), Cation exchange capacity (meq/100g), Phosphorus (ppm & FIV), University of DE Phosphorus Saturation Ratio, ppm Potassium (K), ppm Calcium (Ca), ppm Magnesium (Mg), Cation base saturations	
Sandy Loam Special (DS)	\$13.00
BSF plus: ppm Sulfur (SO4-S), ppm Manganese (Mn), ppm Zinc (Zn), ppm Boron (B)	
Complete Soil Fertility (CSF)	\$18.00
DS plus: ppm Copper (Cu), ppm Iron (Fe), ppm Sodium (Na), ppm Aluminum (Al), Soluble Salts(mmho/cm), ppm Nitrate (N), sufficiency graphic report	
Plant Tissue Standard	\$30.00
% Nitrogen (N), % Phosphorus (P), % Potassium (K), % Calcium (Ca), % Magnesium (Mg), % Sulfur (S), ppm Zinc (Zn), ppm Iron (Fe), ppm Manganese (Mn), ppm Copper (Cu), ppm Boron (B), ppm Sodium (Na), ppm Molybdenum (Mo)	
Manure Standard	\$45.00
% Organic N, % Ammonium N, % Nitrate N, % Total N (combustion), % P2O5, % K2O, % Sulfur (S), % Calcium (Ca), % Magnesium (Mg), % Sodium (Na), Zinc (ppm Zn), ppm Manganese (Mn), ppm Copper (Cu), ppm Boron (B), % Moisture, % Dry Matter and 1st year availability calculations	
Water Standard	\$40.00
pH, Sodium Absorption Ratio (SAR), Soluble Salts- Conductivity (mmho/cm), Sodium (Na), Potassium (K), Calcium (Ca), Magnesium (Mg), Total Hardness (CaCO ₃), Sulfate (SO4-S), Boron (B), Dissolved Phosphorus (P), Zinc (Zn), Dissolved Iron (Fe), Manganese (Mn), Copper (Cu)	

**Volume Discounts Available*

